



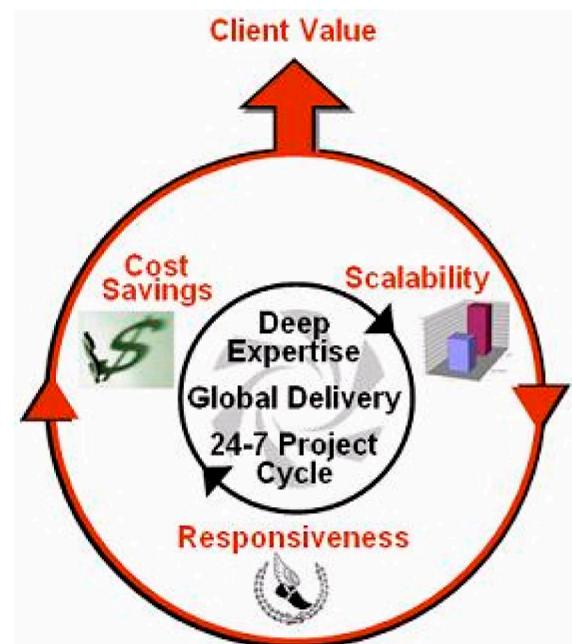
www.EMGconsultants.com

EMERGENT is a strategy and change consulting firm whose mission is to help companies *innovate, build value, and increase competitiveness*. We advise management on strategic decisions and help leaders address their challenges, from reorganizing for sustained growth to improving business performance and maximizing revenue.

CLIENT SOLUTIONS

Emergent partners with clients to help minimize the costs associated with developing, delivering, and sustaining IT capabilities. Our value proposition is built upon the following:

- ▶ **Cost** - Emergent clients realize significant cost savings compared to what it would cost to source IT projects locally or to complete the work in-house.
- ▶ **Scalability** – Emergent's credentialed IT experts are highly qualified to handle both small and large IT projects. Emergent has the ability to scale its resources up or down as necessary to meet dynamic client requirements and turnaround times.
- ▶ **Responsiveness** – Emergent accelerates our client's time to market by leveraging a 24-7 development cycle. Emergent's management team is based in Washington, DC and is committed to project management excellence and quality assurance. Emergent's Offshore Delivery Team enables us to respond to client needs while most US businesses sleep.



PORTFOLIO OF SERVICES

Emergent's offshore service offerings are strategically aligned with our delivery model and areas of expertise so as to maximize the bottom line benefits to our clients. Our service offerings include

- ▶ System Design & Development
- ▶ Application Testing
- ▶ Application Maintenance and Support
- ▶ Web Application Development & Support
- ▶ Online Training & E-Learning
- ▶ Information Research Services

EMERGENT'S GLOBAL DELIVERY PLATFORM

Emergent's Global Delivery Platform leverages time zone differences and labor cost arbitrage to offer timely, reliable, and cost effective IT solutions. We have also developed a comprehensive Project and Risk Management Methodology (E-PRIMA) that preemptively analyzes, identifies, and mitigates project risk, enabling delivery of superior client solutions that consistently exceed expectations. The platform has the following components:

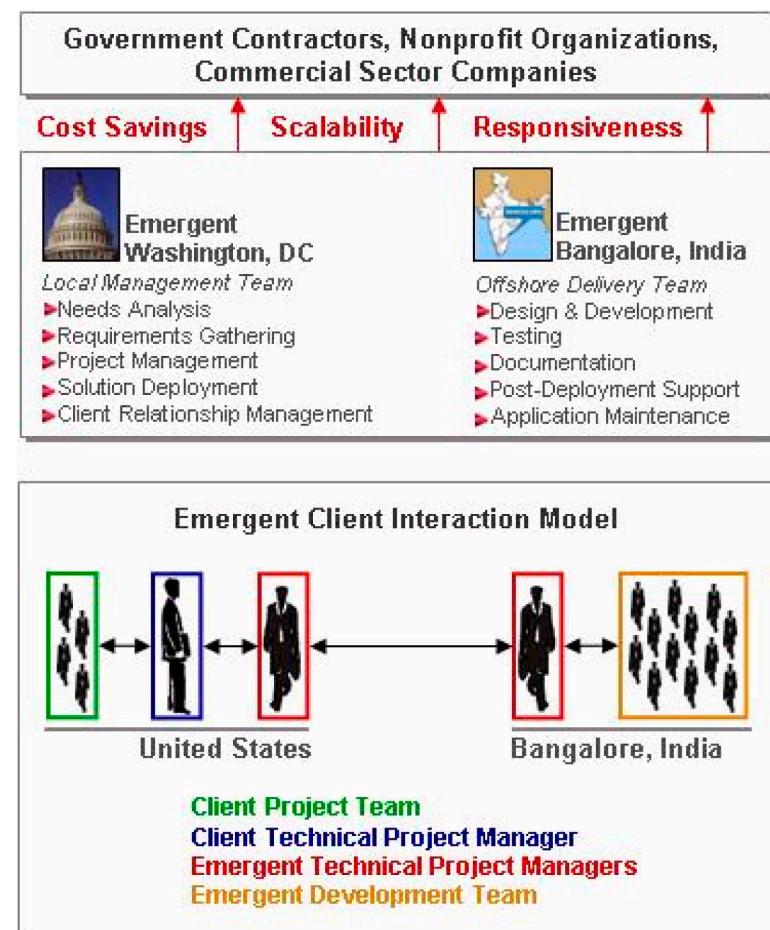
► **Local Management Team:** A US-based highly experienced project manager (PM) will work closely with the client to analyze and understand requirements. Requirements analysis can be conducted locally at the client site or jointly with our Bangalore offices using collaborative tools such as audio/video conferencing, file sharing, e-mail, phone, and chat for

interactive exchange of information. The PM will then develop a detailed project plan, and define roles and responsibilities for the Emergent team. The PM will serve as the client's primary point of contact and will be responsible for performance metrics, quality control, and issue resolution.

► **Offshore Delivery Team:** A technical project manager and team of skilled IT professionals will execute the project at our delivery facility in Bangalore, India. A 24x7 networked environment and modern telecommunication facilities ensure constant interaction between the client, Emergent's local project manager, and the Offshore Delivery Team.

ABOUT EMERGENT

Emergent is a specialized strategy consulting firm that is able to bring to bear the experience, intellectual capital, and best practices of the largest management consultancies, while taking a pragmatic approach to our client's business challenges. Emergent's founders and managers have many years of experience working with small and medium-size businesses, Fortune 500 companies, "Big 4" consulting firms, and government agencies.



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